PRINCIPAL SALARIES

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|-------------|-----------------------|---------------------|----------|-----------|-----------|-----------|-------------------------|-------------------------------|
| Abington | | | | | | | | |
| High School | 12 | | LOW: | \$107,442 | \$110,665 | \$112,878 | No | |
| Ü | | | нідн | \$107,442 | \$110,665 | \$112,878 | 140 | |
| Acushnet | | | | | | | | |
| Elementary | | 210 | LOW: | \$75,000 | \$76,500 | \$77,265 | No | |
| | | | HIGH | \$78,198 | \$79,762 | \$80,560 | | |
| Middle | | 218 | LOW: | \$75,000 | \$76,500 | \$77,265 | No | |
| | - | HIGH | \$78,198 | \$79,762 | \$80,560 | - | | |
| Agawam | | | | | | | | |
| 9-12 | 12 | | LOW: | \$102,981 | \$102,981 | \$102,981 | No | |
| | | | HIGH | \$102,981 | \$102,981 | \$102,981 | | |
| 7-8 | 12 | | LOW: | \$92,746 | \$92,746 | \$92,746 | No | |
| | | | HIGH | \$92,746 | \$92,746 | \$92,746 | | |
| 5-6 | 12 | | LOW: | \$93,647 | \$93,647 | \$93,647 | No | |
| | | | HIGH | \$93,647 | \$93,647 | \$93,647 | | |
| Arlington | | | | | | | | |
| 9-12 | 12 | | LOW: | \$112,543 | \$112,543 | \$117,300 | No | |
| V 12 | | | HIGH | \$112,543 | \$112,543 | \$117,300 | | |
| K-5 | 12 | | LOW: | | | \$100,000 | Yes | Salary based on years o |
| | · - | | HIGH | | | \$100,000 | | experience |

| Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|-----------------------|--------------------------|---|--|--|------------------------------|-------------------------------------|--|
| | | | | | | | |
| | 224 | LOW: | | \$110,000 | \$113,000 | No | |
| | | HIGH | | \$110,000 | \$113,000 | | |
| 12 | | LOW: | \$100,940 | \$104,000 | \$108,000 | No | |
| | | HIGH | \$100,940 | \$104,000 | \$108,000 | | |
| | 224 | LOW: | \$120,500 | \$120,500 | \$100,000 | Yes | Per contract change as of |
| | | HIGH | \$120,500 | \$120,500 | \$103,000 | | FY12: new Principals may accumulate max of 100 sick days; no sick leave buyback. |
| rsd | | | | | | | |
| 12 | | LOW: | \$104,000 | \$110,000 | \$114,000 | No | |
| | | HIGH | \$104,000 | \$110,000 | \$114,000 | | |
| | | | | | | | |
| 12 | | LOW: | \$91,957 | \$89,250 | \$90,000 | Yes | Salary differential based |
| | | HIGH | \$96,427 | \$95,334 | \$97,241 | | on years of experience |
| 12 | | LOW: | \$100,000 | \$102,000 | \$104,040 | No | Only one Middle School |
| | | HIGH | \$100,000 | \$102,000 | \$104,040 | | Principal |
| 12 | | LOW: | \$105,525 | \$107,635 | \$108,711 | No | Only one High School |
| | | HIGH | \$105,525 | \$107,635 | \$108,711 | 140 | Principal |
| | (Months) 12 12 12 12 | (Months) (Days) 224 12 224 12 12 12 | (Months) (Days) 224 LOW: HIGH 12 LOW: HIGH | Company Comp | Months (Days FY10 FY11 | Months (Days FY10 FY11 FY12 | Company FY10 FY11 FY12 in Contract |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|-------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|-------------------------------|
| Avon | | | | | | | | |
| High School | 12 | | LOW: | \$101,537 | \$104,583 | \$104,583 | No | |
| | | | HIGH | \$101,537 | \$104,583 | \$104,583 | | |
| Elementary | 12 | | LOW: | \$81,000 | \$81,000 | \$81,000 | No | |
| | | | HIGH | \$81,000 | \$81,000 | \$81,000 | | |
| Belchertown | | | | | | | | |
| Middle | 12 | | LOW: | \$80,000 | \$84,000 | \$84,840 | No | |
| | | | HIGH | \$88,231 | \$92,643 | \$93,570 | | |
| Elementary | 12 | | LOW: | \$80,000 | \$84,000 | \$84,840 | No | |
| | | | HIGH | \$88,231 | \$92,643 | \$93,570 | | |
| High School | 12 | | LOW: | \$80,000 | \$84,000 | \$84,840 | No | |
| | | | HIGH | \$88,231 | \$92,643 | \$93,570 | | |
| Bellingham | | | | | | | | |
| Middle | | 220 | LOW: | | | \$100,930 | No | |
| | | | HIGH | | | \$100,930 | | |
| High School | | 225 | LOW: | \$75,000 | \$77,250 | | No | |
| | | | HIGH | \$97,850 | \$77,250 | | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|---------------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|-----------------------------|
| Belmont | | | | | | | | |
| Elementary | 12 | | LOW: | \$122,260 | \$114,000 | \$111,000 | No | |
| | | | HIGH | \$122,260 | \$125,500 | \$127,375 | | |
| Middle | 12 | | LOW: | \$126,896 | \$124,000 | \$125,860 | No | |
| | | | HIGH | \$126,896 | \$124,000 | \$125,860 | | |
| High School | 12 | | LOW: | \$131,618 | \$133,600 | \$136,500 | No | |
| | | | HIGH | \$131,618 | \$133,600 | \$136,500 | | |
| Berkley | | | | | | | | |
| Middle | | <u></u> 214 | LOW: | \$88,511 | \$90,281 | \$92,087 | | Number of Days Worked, |
| | | | HIGH | \$90,582 | \$92,394 | \$94,242 | | Service Compensation Clause |
| Elementary | | 214 | LOW: | \$88,511 | \$90,281 | \$92,087 | | One receives life insurance |
| | | | HIGH | \$90,582 | \$92,394 | \$94,242 | | benefit of \$1500 |
| Berkshire Hills RSD | | | | | | | | |
| High School | | 220 | LOW: | | \$104,104 | \$107,227 | No | |
| | | | HIGH | | \$104,104 | \$107,227 | | |
| 5-8 | | 220 | LOW: | | | \$90,000 | No | |
| | | | HIGH | | | \$90,000 | | |
| PK-4 | | 220 | LOW: | \$86,112 | \$82,500 | \$87,550 | | |
| | | | HIGH | \$86,112 | \$85,000 | \$87,550 | | |
| | | | | | | | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|--------------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|---|
| Blue Hills RVTSD | | | | | | | | |
| High School | 12 | | LOW: | \$115,000 | \$108,000 | \$111,000 | No | |
| | · - | | HIGH | \$115,000 | \$108,000 | \$111,000 | | |
| Bourne | | | | | | | | |
| Elementary | 12 | | LOW: | \$97,000 | \$99,080 | \$100,919 | Yes | 2 Principals, 1 gets sick |
| | | | HIGH | \$97,000 | \$99,080 | \$104,000 | | days (accumulate to 220) and SLBB; 1 does not |
| Braintree | | | | | | | | |
| Elementary | | 202 | LOW: | \$95,431 | \$96,867 | \$105,490 | No | |
| | | | HIGH | \$100,655 | \$102,170 | \$105,490 | | |
| Middle | | 223 | LOW: | \$113,611 | \$117,521 | \$119,070 | No | |
| | | | HIGH | \$113,611 | \$117,521 | \$119,070 | | |
| Brookline | | | | | | | | |
| Elementary; Middle | 12 | | LOW: | \$123,474 | \$125,388 | \$127,391 | No | |
| | | | HIGH | \$135,076 | \$136,022 | \$137,110 | | |
| Cape Cod RVTSD | | | | | | | | |
| High School | | 225 | LOW: | \$100,000 | | \$105,560 | No | District has only one |
| | | | HIGH | \$100,000 | | \$105,560 | | principal |
| Carlisle | | | | | | | | |
| Elementary | 12 | <u> </u> | LOW: | \$106,384 | \$120,000 | \$122,400 | No | |
| | | | HIGH | \$106,384 | \$120,000 | \$122,400 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|----------------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|----------------------|
| Carver | | | | | | | | |
| Elementary | | 220 | LOW: | \$101,886 | \$104,942 | \$104,942 | No | |
| | | | HIGH | \$101,886 | \$104,942 | \$104,942 | | |
| High School | 11 | 220 | LOW: | \$109,782 | \$113,075 | \$113,075 | No | |
| | | | HIGH | \$109,782 | \$113,075 | \$113,075 | | |
| Central Berkshire RS | D | | | | | | | |
| High School | 12 | | LOW: | \$92,728 | \$90,000 | \$91,350 | No | |
| | | | HIGH | \$102,253 | \$107,570 | \$109,186 | | |
| Middle | 12 | | LOW: | \$92,728 | \$90,000 | \$91,350 | No | |
| | | | HIGH | \$102,253 | \$107,570 | \$109,186 | | |
| Chatham | | | | | | | | |
| Elementary | | 215 | LOW: | \$91,350 | \$91,350 | \$98,325 | Yes | Number of work days. |
| | | | HIGH | \$91,350 | \$91,350 | \$98,325 | | |
| Middle | | 215 | LOW: | \$91,350 | \$91,350 | \$108,000 | Yes | Number of work days. |
| | | | HIGH | \$91,350 | \$91,350 | \$108,000 | | |
| High School | | 220 | LOW: | \$106,793 | \$106,793 | \$114,947 | Yes | Number of work days. |
| | | | HIGH | \$10,693 | \$106,793 | \$114,947 | | |
| Chelsea | | | | | | | | |
| Elementary; Middle; | | 220 | LOW: | \$87,000 | \$87,400 | \$87,400 | No | |
| High | | | HIGH | \$118,000 | \$120,300 | \$120,300 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|---------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|-------------------------------|
| Chicopee | | | | | | | | |
| High School | 12 | | LOW: | \$99,500 | \$99,500 | | No | |
| | | | HIGH | \$104,442 | \$104,442 | | | |
| Middle | 12 | | LOW: | \$92,852 | \$92,852 | | No | |
| | | | HIGH | \$94,245 | \$94,245 | | | |
| Elementary | 12 | | LOW: | \$86,325 | \$84,500 | | No | |
| | | | HIGH | \$97,790 | \$97,790 | | | |
| Cohasset | | | | | | | | |
| Elementary | 12 | | LOW: | \$94,760 | \$100,042 | \$98,000 | No | |
| | | | HIGH | \$95,751 | \$100,017 | \$102,543 | | |
| Conway | | | | | | | | |
| PK-6 | 12 | | LOW: | \$85,696 | \$87,410 | \$89,158 | No | |
| | | | HIGH | \$85,696 | \$87,410 | \$89,158 | | |
| Danvers | | | | | | | | |
| High School | 12 | | LOW: | \$101,500 | \$25,000 | \$25,000 | | Only 1 High School |
| riigii oonoor | | | HIGH | \$101,500 | \$25,000 | \$25,000 | - | Principal |
| Deerfield | | | | | | | | |
| PK-6 | 12 | | LOW: | \$85,440 | \$86,294 | \$86,000 | No | |
| | | | HIGH | \$85,440 | \$86,294 | \$86,000 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|-----------------|-----------------------|---|-----------------------|---------------------------|-----------|-----------|-------------------------|--|
| Dennis-Yarmouth | RSD | | | | | | | |
| 4-5 | 12 | | LOW: | \$101,026 | \$101,026 | \$101,026 | No | |
| | | | HIGH | \$101,026 | \$101,026 | \$101,026 | | |
| 6-8 | 12 | | LOW: | \$96,820 | \$96,820 | \$97,008 | No | |
| | | | HIGH | \$96,820 | \$96,820 | \$97,008 | | |
| K-3 | 12 | | LOW: | \$90,177 | \$90,177 | \$90,000 | Yes | Principals hired before |
| | | | HIGH | \$99,396 | \$99,396 | \$99,396 | | 2005 have more sick leave and vacation |
| 8-12 | 12 | | LOW: | \$108,150 | \$108,150 | \$108,150 | No | |
| | | | HIGH | \$108,150 | \$108,150 | \$108,150 | | |
| 4-8 | 12 | | LOW: | \$99,300 | \$99,300 | \$99,300 | No | |
| | | | HIGH | \$99,300 | \$99,300 | \$99,300 | | |
| Dighton-Rehobot | h RSD | | | | | | | |
| Elementary | 12 | | LOW: | \$85,000 | \$86,700 | \$87,567 | No | Principal's contract is 3 |
| | | | HIGH | \$87,418 | \$89,166 | \$90,058 | | years, Asst. principal's contract is 2 years |
| Middle | 12 | | LOW: | \$90,194 | \$89,301 | \$87,550 | No | Principal's contract is 3 |
| | | | HIGH | \$97,271 | \$96,308 | \$94,420 | | years, Asst. principal's contract is 2 years |
| High School | 12 | LOW: \$105,029 \$106,940 \$108,010 No. | No | Principal's contract is 3 | | | | |
| • | | | HIGH \$105,029 | \$105,029 | \$106,940 | \$108,010 | | years, Asst. principal's contract is 2 years |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | | Please Specify Differences |
|-------------------|-----------------------|---------------------|------|-----------|-----------|-----------|-----|-------------------------------|
| Dracut | | | | | | | | |
| High School | 12 | | LOW: | | | \$82,650 | Yes | The only difference is the |
| | | | HIGH | | | \$103,000 | | salary |
| Elementary | 12 | | LOW: | | | \$82,650 | Yes | The only difference is the |
| | | | HIGH | | | \$103,000 | | salary |
| Middle | 12 | | LOW: | | | \$82,650 | Yes | The only difference is the |
| | | | HIGH | | | \$103,000 | | salary |
| Dudley-Charlton R | SD | | | | | | | |
| High School | 12 | 260 | LOW: | | | \$103,500 | Yes | Same language, different |
| | | | HIGH | | | \$109,307 | | salaries |
| Middle | 12 | | LOW: | \$97,000 | | \$100,000 | Yes | Same language, differen |
| | | | HIGH | \$101,807 | | \$105,000 | | salaries |
| Elementary | 12 | | LOW: | \$94,500 | | \$93,000 | No | |
| | | | HIGH | \$100,813 | | \$106,813 | | |
| East Bridgewater | | | | | | | | |
| PK-3 | | 200 | LOW: | \$97,855 | \$97,855 | \$97,855 | No | There is only one principal |
| | | | HIGH | \$97,855 | \$97,855 | \$97,855 | | in this group |
| 4-8 | 12 | | LOW: | \$100,043 | \$100,043 | \$100,043 | No | There is only one principal |
| | | | HIGH | \$100,043 | \$100,043 | \$100,043 | | in this group |
| High School | 12 | | LOW: | \$109,778 | \$109,778 | \$109,778 | No | There is only one principal |
| | | | HIGH | \$109,778 | \$109,778 | \$109,778 | | in this group |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|--------------------|-----------------------|---------------------|------|-----------|---------------------|-----------|-------------------------|-------------------------------|
| East Longmeadow | | | | | | | | |
| | 12 | | LOW: | \$93,345 | \$95,210 | \$97,114 | No | |
| | | | HIGH | \$105,000 | \$108,150 \$111,395 | | | |
| Easthampton | | | | | | | | |
| Elementary | 12 | | LOW: | \$81,500 | \$86,400 | \$87,200 | No | |
| | | | HIGH | \$84,000 | \$88,500 | \$89,400 | | |
| High School | 12 | | LOW: | \$90,000 | \$92,500 | \$93,400 | No | |
| | | | HIGH | \$90,000 | \$92,500 | \$93,400 | NO | |
| Middle | 12 | | LOW: | \$81,000 | \$83,200 | \$84,000 | No | |
| | | | HIGH | \$81,000 | \$83,200 | \$84,000 | | |
| Everett | | | | | | | | |
| Elementary; Middle | | 226 | LOW: | \$99,523 | \$99,523 | \$94,851 | | Each Principal has |
| | | | HIGH | \$111,323 | \$111,323 | \$112,717 | | invidiual contract |
| High School | | 226 | LOW: | \$135,648 | \$135,664 | \$135,664 | | Each Principal has |
| | | - | HIGH | \$135,648 | \$135,664 | \$135,664 | | individual contract |
| | | | | | | | | |

| Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|-----------------------|----------------------|---|-----------|-----------------------|------------------------------|-------------------------------------|---|
| | | | | | | | |
| 12 | <u> </u> | LOW: | \$77,611 | \$85,000 | \$85,000 | | |
| | | HIGH | \$90,000 | \$103,355 | \$103,355 | ; | |
| 12 | | LOW: | \$90,000 | \$82,764 | \$91,000 | No | |
| | | HIGH | \$107,681 | \$108,272 | \$109,272 | | |
| 12 | | LOW: | \$103,135 | \$114,464 | \$114,464 | | |
| | | HIGH | \$130,000 | \$133,900 | \$133,900 | | |
| | | | | | | | |
| 11 | <u>-</u> | LOW: | | \$105,040 | | No | |
| | | HIGH | | \$105,040 | | | |
| 11 | | LOW: | | \$94,000 | | No | |
| | | HIGH | | \$104,331 | | | |
| 11 | | LOW: | | \$94,000 | | No | |
| | | HIGH | | \$97,000 | | | |
| RSD | | | | | | | |
| 12 | | LOW: | \$76,000 | \$78,280 | \$80,629 | No | |
| | | HIGH | \$76,000 | \$78,280 | \$80,629 | | |
| | 12 12 12 11 11 11 11 | (Months) (Days) 12 12 12 11 11 11 11 | Company | Months (Days FY10 | Months (Days FY10 FY11 | Months (Days FY10 FY11 FY12 | Months (Days FY10 FY11 FY12 in Contract |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|---------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|--|
| Framingham | | | | | | | | |
| Elementary | | 200 | LOW: | \$100,000 | \$100,000 | \$100,000 | No | |
| | | _00 | HIGH | \$109,000 | \$109,000 | \$109,000 | | |
| High School | 12 | | LOW: | \$145,000 | \$145,000 | \$145,000 | No | |
| | | | HIGH | \$145,000 | \$145,000 | \$145,000 | | |
| Middle | 12 | | LOW: | \$99,000 | \$110,000 | \$110,000 | No | |
| | | | HIGH | \$114,000 | \$114,000 | \$114,000 | | |
| Franklin | | | | | | | | |
| 6-8 | 12 | 261 | LOW: | \$97,500 | \$100,000 | \$95,000 | No | |
| | | | HIGH | \$110,570 | \$110,136 | \$110,136 | | |
| 9-12 | 12 | 261 | LOW: | \$125,000 | \$129,375 | \$129,375 | No | |
| | | | HIGH | \$125,000 | \$129,375 | \$129,375 | | |
| K-5 | 12 | 261 | LOW: | \$93,685 | \$96,496 | \$96,935 | No | |
| | | | HIGH | \$110,732 | \$113,995 | \$113,500 | | |
| Frontier RSD | | | | | | | | |
| 9-12 | 12 | | LOW: | \$94,266 | \$96,152 | \$98,075 | No | |
| | | | HIGH | \$94,266 | \$96,152 | \$98,075 | | |
| Gill-Montague | | | | | | | | |
| 6-12 | 12 | | LOW: | | \$88,000 | \$89,000 | No | |
| | | | HIGH | | \$88,000 | \$89,000 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|------------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|-------------------------------|
| Gill-Montague | | | | | | | | |
| Elementary | 12 | | LOW: | | \$86,000 | \$86,000 | No | |
| | | | HIGH | | \$86,000 | \$86,000 | | |
| Greater New Bedf | ord RVTSD | | | | | | | |
| High School | 12 | | LOW: | | | \$94,613 | No | |
| | | | HIGH | | | \$127,493 | | |
| Groton-Dunstable | RSD | | | | | | | |
| Elementary | | <u></u> 261 | LOW: | \$97,000 | \$97,000 | \$97,700 | No | |
| | | | HIGH | \$97,700 | \$97,700 | \$101,000 | | |
| High School | | 261 | LOW: | \$102,000 | \$102,000 | \$102,000 | No | |
| | | | HIGH | \$102,000 | \$102,000 | \$102,000 | | |
| Middle | | 261 | LOW: | \$100,200 | \$100,200 | \$100,200 | No | |
| | | | HIGH | \$100,200 | \$100,200 | \$100,200 | | |
| Hampshire RSD | | | | | | | | |
| Elementary | 10 | 220 | LOW: | \$75,325 | \$80,325 | \$93,000 | Yes | Salary Ranges |
| | | | HIGH | \$91,500 | \$94,245 | \$97,072 | | |
| High School | | 261 | LOW: | | | \$99,000 | No | |
| | | | HIGH | | | \$99,000 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | | Please Specify Differences |
|--------------|-----------------------|---------------------|------|-----------|-----------|-----------|-----|---------------------------------------|
| Harvard | | | | | | | | |
| Elementary | 12 | | LOW: | \$110,635 | \$46,000 | \$110,000 | Yes | |
| | | | HIGH | \$110,635 | \$46,000 | \$110,000 | | |
| Middle; High | 12 | | LOW: | \$120,354 | \$122,077 | \$123,298 | No | |
| | | | HIGH | \$120,354 | \$122,077 | \$123,298 | | |
| lingham | | | | | | | | |
| 6-8 | 12 | | LOW: | | | \$120,503 | No | |
| | | | HIGH | | | \$120,503 | | |
| High School | 12 | | LOW: | | | \$130,154 | No | |
| | | | HIGH | | | \$130,154 | | Seniority/Longevity; Vacation time |
| PK-5 or K-5 | 12 | | LOW: | | | \$105,060 | Yes | Seniority/Longevity; |
| | | | HIGH | | | \$113,313 | | Seniority/Longevity; Vacation time |
| Holbrook | | | | | | | | |
| 7-12 | 12 | <u></u> 12 | LOW: | \$85,000 | \$88,000 | \$93,000 | No | Vacation time Salary |
| | | | HIGH | \$95,000 | \$97,000 | \$100,000 | | |
| PK-3 | 12 | | LOW: | \$80,000 | \$85,000 | \$90,000 | | Some contracts have |
| | | | HIGH | \$85,000 | \$90,000 | \$95,000 | | rollover language |
| 4-6 | 12 | | LOW: | \$80,000 | \$85,000 | \$90,000 | 100 | Some contracts have |
| 70 | | | HIGH | \$85,000 | \$90,000 | \$95,000 | | rollover language |
| Middle | 12 | | LOW: | \$85,000 | \$88,000 | \$93,000 | No | Salary |
| | | | HIGH | \$95,000 | \$97,000 | \$100,000 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|-------------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|--|
| Hopedale | | | | | | | | |
| Middle/High | 12 | | LOW: | \$115,889 | | \$95,000 | No | |
| | | | HIGH | \$115,889 | | \$95,000 | | |
| Elementary/Middle | 12 | | LOW: | \$101,295 | | \$90,000 | No | |
| | | | HIGH | \$101,295 | | \$90,000 | | |
| Hudson | | | | | | | | |
| Middle | 12 | | LOW: | \$105,000 | \$105,000 | \$107,100 | No | |
| | | | HIGH | \$105,000 | \$105,000 | \$107,100 | | |
| High School | 12 | | LOW: | \$134,372 | \$134,372 | \$124,436 | | Longevity \$2,100 - FY10, |
| | | | HIGH | \$134,372 | \$134,372 | \$124,436 | | FY11, partial payment of health insurance FY12 \$61,325.80 |
| Elementary | 12 | | LOW: | \$91,000 | \$91,000 | \$92,820 | No | |
| | | | HIGH | \$102,959 | \$102,959 | \$105,018 | | |
| Hull | | | | | | | | |
| Elementary | 12 | | LOW: | \$90,640 | \$95,000 | \$98,800 | No | |
| | | | HIGH | \$90,640 | \$95,000 | \$98,800 | | |
| Middle | 12 | | LOW: | \$92,700 | \$95,000 | \$115,000 | No | |
| | | | HIGH | \$92,700 | \$95,000 | \$115,000 | | |
| High School | 12 | | LOW: | \$113,500 | \$118,040 | \$122,762 | No | |
| | | | HIGH | \$113,500 | \$118,040 | \$122,762 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|-----------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|------------------------------|
| King Philip RSD | | | | | | | | |
| High School | 12 | | LOW: | \$103,000 | \$96,000 | \$110,000 | No | |
| | | | HIGH | \$110,000 | \$104,000 | \$113,000 | | |
| Middle | 12 | | LOW: | \$103,000 | \$96,000 | \$110,000 | No | Other administrators do |
| | | | HIGH | \$102,752 | \$104,000 | \$113,000 | | not have sick leave buy back |
| Littleton | | | | | | | | |
| Elementary | 12 | | LOW: | \$97,603 | \$98,086 | \$98,086 | Yes | |
| | | | HIGH | \$87,603 | \$100,599 | \$100,599 | | |
| High School | 12 | | LOW: | \$85,000 | \$90,000 | \$90,000 | Yes | |
| | | | HIGH | \$90,000 | \$114,726 | \$114,726 | | |
| Middle | 12 | | LOW: | \$89,301 | \$95,000 | \$95,000 | Yes | |
| | | | HIGH | \$89,301 | \$95,000 | \$95,000 | | |
| _ongmeadow | | | | | | | | |
| High School | 12 | | LOW: | \$118,860 | \$121,832 | \$121,832 | No | |
| | | | HIGH | \$118,860 | \$121,832 | \$121,832 | | |
| Middle | 12 | | LOW: | \$91,615 | \$91,615 | \$87,500 | No | |
| | | | HIGH | \$100,000 | \$100,000 | \$100,000 | | |
| Elementary | 12 | | LOW: | \$78,000 | \$80,000 | \$80,000 | No | |
| | | | HIGH | \$90,000 | \$90,000 | \$90,000 | | |
| | | | | | | | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|-------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|----|
| Ludlow | | | | | | | | |
| PK-12 | 12 | | LOW: | \$85,000 | \$86,000 | \$80,000 | No | |
| | | | HIGH | \$103,274 | \$100,000 | \$98,500 | | |
| Lynnfield | | | | | | | | |
| Elementary | 12 | | LOW: | \$95,568 | \$95,000 | \$96,900 | No | |
| | | | HIGH | \$102,666 | \$103,692 | \$106,154 | | |
| Middle | 12 | | LOW: | \$109,276 | \$110,369 | \$112,576 | No | |
| _ | | | HIGH | \$109,276 | \$110,369 | \$112,576 | | |
| High School | 12 | | LOW: | \$120,313 | \$121,516 | \$123,946 | No | |
| | | | HIGH | \$120,313 | \$121,516 | \$123,946 | | |
| Malden | | | | | | | | |
| High School | 12 | | LOW: | | | \$115,542 | No | No |
| | | | HIGH | | | \$115,542 | | |
| K-8 | 12 | | LOW: | | | \$106,141 | | |
| | | | HIGH | | | \$130,000 | | |
| Mashpee | | | | | | | | |
| | | | LOW: | | | \$99,675 | No | |
| | | | HIGH | | | \$109,661 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|------------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|-------------------------------|
| Medfield | | | | | | | | |
| Middle | 12 | | LOW: | \$120,464 | \$120,464 | \$121,668 | No | |
| | | | HIGH | \$120,464 | \$120,464 | \$121,668 | | |
| High School | 12 | | LOW: | \$133,256 | \$133,256 | \$134,588 | No | |
| | | | HIGH | \$133,256 | \$133,256 | \$134,588 | | |
| K-1; 2-3; 4-5 | 10.5 | | LOW: | \$112,951 | \$112,951 | \$114,081 | No | |
| | | | HIGH | \$112,951 | \$112,951 | \$114,081 | | |
| Melrose | | | | | | | | |
| High School | 12 | | LOW: | | | \$123,000 | No | |
| | | | HIGH | | | \$123,000 | | |
| Elementary | 12 | | LOW: | | | \$84,500 | No | |
| | | | HIGH | | | \$89,301 | | |
| Mendon-Upton RSD | | | | | | | | |
| Middle | 12 | 260 | LOW: | \$96,406 | \$100,340 | \$98,000 | No | |
| | | | HIGH | \$96,406 | \$100,340 | \$98,000 | | |
| Mendon-Upton RSD | | | | | | | | |
| Elementary | 12 | 260 | LOW: | \$89,308 | \$92,952 | \$98,000 | No | |
| | | | HIGH | \$107,378 | \$111,760 | \$98,000 | | |
| High School | 12 | 260 | LOW: | \$111,139 | \$115,674 | \$98,000 | No | |
| 3 : | | | HIGH | \$111,139 | \$115,674 | \$98,000 | | |
| | | | | | | | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|---------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|-----------------------------|
| Middleborough | | | | | | | | |
| Elementary | 12 | | LOW: | \$90,774 | \$93,036 | \$92,000 | No | All new employees do not |
| | | | HIGH | \$98,320 | \$103,361 | \$102,420 | | have a sick leave buy back. |
| High School | 12 | | LOW: | \$110,678 | \$101,733 | \$112,085 | No | |
| | | | HIGH | \$110,678 | \$102,632 | \$112,085 | | |
| Milford | | | | | | | | |
| Middle (8) | 12 | | LOW: | \$90,500 | | \$92,000 | No | |
| | | | HIGH | \$90,500 | | \$113,000 | 140 | |
| Elementary | 12 | | LOW: | \$90,500 | | \$90,000 | No | |
| | | | HIGH | \$90,500 | | \$94,000 | | |
| High School | 12 | | LOW: | \$115,500 | \$115,000 | \$116,000 | No | |
| | | | HIGH | \$115,500 | \$115,000 | \$116,000 | | |
| Elementary | 12 | | LOW: | \$103,000 | | \$92,000 | No | |
| | | | HIGH | \$103,000 | | \$113,000 | | |
| Elementary | 12 | | LOW: | \$90,500 | | \$90,000 | No | |
| | | | HIGH | \$90,500 | | \$94,000 | | |
| | | | | | | | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | | Please Specify Differences |
|------------------|-----------------------|---------------------|------|-----------|-----------|-----------|-----|-------------------------------|
| Millis | | | | | | | | |
| Middle | 12 | | LOW: | \$105,704 | \$106,761 | | Yes | |
| | | | HIGH | \$105,704 | \$106,761 | | | |
| Elementary | 12 | | LOW: | | \$107,217 | \$103,000 | Yes | |
| | | | HIGH | | \$107,217 | \$103,000 | | |
| High School | 12 | | LOW: | \$110,334 | \$110,334 | \$117,053 | Yes | |
| | | | HIGH | \$110,334 | \$110,334 | \$117,053 | | |
| Milton | | | | | | | | |
| Elementary | | 215 | LOW: | \$100,000 | \$101,500 | \$104,545 | Yes | Salary, Work Days |
| | | - | HIGH | \$120,517 | \$122,320 | \$108,150 | | |
| Middle | | 217 | LOW: | \$110,000 | \$115,972 | \$118,871 | No | |
| | | | HIGH | \$110,000 | \$115,972 | \$118,871 | | |
| High School | | 217 | LOW: | \$125,612 | \$128,752 | \$128,752 | No | |
| | | | HIGH | \$125,612 | \$128,752 | \$128,752 | | |
| Narragansett RSD | | | | | | | | |
| 5-8 | 12 | | LOW: | \$96,917 | \$101,344 | \$94,000 | No | |
| | | | HIGH | \$96,917 | \$101,344 | \$94,000 | | |
| High School | 12 | | LOW: | \$95,601 | \$102,146 | \$102,146 | No | |
| ingii concoi | | | HIGH | \$95,601 | \$102,146 | \$102,146 | | |
| PK-4; K-2 | 12 | | LOW: | \$87,956 | \$92,300 | \$90,612 | No | |
| | | | HIGH | \$89,644 | \$94,038 | \$94,038 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | | Please Specify Differences |
|-------------|-----------------------|---------------------|------|-----------|-----------|-----------|-----|-------------------------------|
| Nashoba RSD | | | | | | | | |
| High School | 12 | | LOW: | \$114,125 | \$117,125 | \$114,000 | No | Only one high school |
| | | | HIGH | \$114,125 | \$117,125 | \$114,000 | | |
| Middle | 12 | | LOW: | \$100,925 | \$103,000 | \$105,100 | No | |
| | | | HIGH | \$109,125 | \$103,925 | \$106,000 | | |
| Elementary | 12 | | LOW: | \$95,000 | \$99,000 | \$100,000 | No | |
| | | | HIGH | \$99,800 | \$103,000 | \$105,100 | | |
| Natick | | | | | | | | |
| High School | 12 | | LOW: | | | \$116,280 | No | |
| | | | HIGH | | | \$132,600 | | No No |
| Middle | 12 | | LOW: | | | \$109,140 | No | |
| | | | HIGH | | | \$124,440 | | |
| Elementary | 12 | | LOW: | | | \$101,939 | No | |
| | | | HIGH | | | \$116,395 | | |
| Needham | | | | | | | | |
| Middle | 12 | | LOW: | \$113,000 | \$113,000 | \$115,260 | Yes | Salary and Annuity only |
| | | | HIGH | \$119,889 | \$119,889 | \$121,000 | | |
| Elementary | 12 | | LOW: | \$103,861 | \$103,861 | \$106,249 | Yes | Salary and Annuity only |
| | | | HIGH | \$120,881 | \$120,881 | \$122,694 | | |
| High School | 12 | | LOW: | \$130,500 | \$130,500 | \$133,436 | Yes | Salary and Annuity only |
| | | | HIGH | \$130,500 | \$130,500 | \$133,436 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | | Please Specify Differences |
|---------------|-----------------------|---------------------|------|-----------|-----------|-----------|------|-------------------------------|
| New Bedford | • | | | | | | | |
| Middle | | 215 | LOW: | \$101,919 | \$103,957 | | Yes | Years of service |
| | | | HIGH | \$101,919 | \$103,957 | | . 55 | |
| Elementary | 12 | 215 | LOW: | \$83,640 | \$85,313 | \$85,313 | No | |
| | | | HIGH | \$92,146 | \$98,687 | \$98,687 | | |
| Middle | 12 | 215 | LOW: | \$99,921 | \$101,919 | \$101,919 | No | |
| | | | HIGH | \$101,919 | \$103,957 | \$103,957 | | |
| High School | 12 | 215 | LOW: | \$85,313 | \$87,019 | \$88,759 | No | |
| | | | HIGH | \$85,313 | \$105,358 | \$105,358 | | |
| Newton | | | | | | | | |
| High School | | <u></u> 211 | LOW: | \$137,641 | \$137,641 | \$137,641 | No | |
| | | | HIGH | \$137,641 | \$137,641 | \$137,641 | | |
| Elementary | | 205 | LOW: | \$107,853 | \$107,853 | \$107,853 | No | |
| | | | HIGH | \$122,568 | \$122,568 | \$122,568 | | |
| Middle | | 211 | LOW: | \$116,568 | \$116,568 | \$116,568 | No | |
| | | | HIGH | \$132,472 | \$134,472 | \$134,472 | | |
| North Reading | | | | | | | | |
| High School | | 260 | LOW: | \$102,596 | \$103,622 | \$105,436 | No | |
| | | | HIGH | \$116,157 | \$117,319 | \$119,372 | | |
| K-8 | | 260 | LOW: | \$94,538 | \$95,483 | \$97,154 | No | |
| | | | HIGH | \$107,538 | \$108,613 | \$110,514 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|----------------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|---------------------|
| Northborough | | | | | | | | |
| PK-5; K-5 | | 213 | LOW: | \$95,000 | \$96,900 | \$102,875 | Yes | |
| | | | HIGH | \$114,790 | \$117,086 | \$119,428 | 1 | |
| Middle | | 220 | LOW: | \$119,758 | \$122,153 | \$124,596 | No | |
| | | | HIGH | \$119,758 | \$122,153 | \$124,596 | i | |
| Northborough-Sout | hborough RSD | | | | | | | |
| High School | 12 | <u>-</u> | LOW: | \$118,000 | \$120,360 | \$122,767 | , No | |
| | | | HIGH | \$118,000 | \$120,360 | \$122,767 | 110 | |
| Northbridge | | | | | | | | |
| PK-1; 2-4; 5-8; 9-12 | | 205- | LOW: | \$85,000 | \$86,700 | \$87,567 | Yes | Number of work days |
| | | 225 | HIGH | \$102,959 | \$106,048 | \$107,109 | | |
| Northern Berkshire | RVTSD | | | | | | | |
| High School | 12 | | LOW: | \$89,633 | \$92,581 | \$95,204 | No | |
| | | | HIGH | \$89,633 | \$92,581 | \$95,204 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | . , |
|------------------|-----------------------|---------------------|------|-----------|-----------|----------|-------------------------|---|
| Norwood | | | | | | | | |
| High School | 12 | | LOW: | \$120,000 | \$122,835 | | Yes | New principals do not have |
| | | | HIGH | \$120,000 | \$122,835 | | | Sick Leave Buy Back; Some Additional Benefits vary for each |
| Middle | 12 | | LOW: | | | \$96,000 | Yes | New principals do not have |
| | | | HIGH | | | \$96,000 | | Sick Leave Buy Back; Some Additional Benefits vary for each |
| РК-К | 12 | | LOW: | \$97,300 | \$99,489 | | Yes | New principals do not have |
| | | | HIGH | \$97,300 | \$99,489 | | | Sick Leave Buy Back; Some Additional Benefits vary for each |
| Elem (Cleveland) | 12 | | LOW: | \$92,500 | \$94,581 | | Yes | New principals do not have |
| | | | HIGH | \$92,500 | \$94,581 | | | Sick Leave Buy Back; Some Additional Benefits vary for each |
| Elem (Balch) | 12 | | LOW: | \$105,900 | \$108,373 | | Yes | New principals do not have |
| | | | HIGH | \$105,900 | \$108,373 | | | Sick Leave Buy Back; Some Additional Benefits vary for each |
| Elem (Prescott) | 12 | | LOW: | \$95,800 | \$97,955 | | Yes | New principals do not have |
| | | | HIGH | \$95,800 | \$97,955 | | | Sick Leave Buy Back; Some Additional Benefits vary for each |
| Elem (Callahan) | 12 | | LOW: | \$106,770 | \$109,191 | | Yes | New principals do not have |
| | | | HIGH | \$106,770 | \$109,191 | | | Sick Leave Buy Back; Some Additional Benefits vary for each |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|------------------|-----------------------|---------------------|------|----------|-----------|-----------|-------------------------|---|
| Elem (Oldham) | 12 | | LOW: | \$98,000 | \$100,000 | | Yes | New principals do not have |
| | | | HIGH | \$98,000 | \$100,000 | | | Sick Leave Buy Back; Some Additional Benefits vary for each |
| Elem (Balch) | 12 | | LOW: | | | \$95,000 | Yes | New principals do not have |
| | | | HIGH | | | \$95,000 | | Sick Leave Buy Back; Some Additional Benefits vary for each |
| Old Colony RVTSD | | | | | | | | |
| High School | 11 | | LOW: | | | | No | |
| | | | HIGH | | | | | |
| Palmer | | | | | | | | |
| Elementary | | 260 | LOW: | \$95,442 | \$83,500 | \$83,500 | No | |
| | | | HIGH | \$95,442 | \$83,500 | \$83,500 | | |
| Middle | | 260 | LOW: | \$87,555 | \$87,555 | \$87,555 | No | |
| | | | HIGH | \$87,555 | \$87,555 | \$87,555 | | |
| High School | | 260 | LOW: | \$98,345 | \$102,000 | \$102,000 |) No | |
| | | | HIGH | \$98,345 | \$102,000 | \$102,000 | | |
| | | | | | | | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|--------------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|--------------------------|
| Peabody | | | | | | | | |
| High School | 12 | | LOW: | \$111,213 | \$114,549 | \$114,549 | No | |
| | | | HIGH | \$111,213 | \$114,549 | \$114,549 | | |
| Elementary | 12 | | LOW: | \$88,893 | \$91,560 | \$91,560 | Yes | Vacation, sick days, buy |
| | | | HIGH | \$92,350 | \$95,120 | \$95,120 | | back, accumulation |
| Middle | 12 | | LOW: | \$97,000 | \$99,910 | \$99,910 | No | |
| | | | HIGH | \$97,000 | \$99,910 | \$99,910 | | |
| Pembroke | | | | | | | | |
| High School | | 260 | LOW: | \$118,654 | \$126,830 | \$107,914 | No | |
| | | | HIGH | \$118,654 | \$126,830 | \$107,914 | | |
| Middle | | 260 | LOW: | \$99,840 | \$101,836 | \$103,364 | No | |
| | | | HIGH | \$99,840 | \$101,836 | \$103,364 | | |
| Pioneer Valley RSI |) | | | | | | | |
| PK-6 | | 210 | LOW: | | | \$73,500 | No | |
| | | | HIGH | | | \$88,935 | | |
| Middle/High | | 260 | LOW: | | | \$100,612 | No | |
| | | | HIGH | | | \$100,612 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|---------------|-----------------------|---------------------|------|----------|-----------|-----------|-------------------------|--|
| Pittsfield | | | | | | | | |
| Elementary | | 201- | LOW: | | | | No | |
| | | 206 | HIGH | | | | | |
| High School | | 221 | LOW: | | | | No | |
| | | | HIGH | | | | | |
| Middle | | 211 | LOW: | | | | No | |
| | | | HIGH | | | | | |
| Plainville | | | | | | | | |
| K-3 | | <u></u> 215 | LOW: | \$97,425 | \$102,004 | \$106,798 | | Newly hired principal does |
| | | | HIGH | \$97,425 | \$102,004 | \$106,798 | i e | not have benefit of unlimited sick time accumulation |
| Intermediate | | 215 | LOW: | \$92,000 | \$96,140 | \$96,140 | No | |
| | | | HIGH | \$92,000 | \$96,140 | \$100,947 | | |
| Provincetown | | | | | | | | |
| K-12 | 12 | | LOW: | \$96,000 | \$98,880 | \$101,846 | No | |
| | | | HIGH | \$96,000 | \$98,880 | \$101,846 | | |
| Ralph C Mahar | | | | | | | | |
| 7-12 | | 222 | LOW: | | | \$95,000 | | |
| | | | HIGH | | | \$95,000 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|-------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|---------------------------------------|
| Randolph | | | | | | | | |
| Middle | 12 | | LOW: | \$95,093 | \$110,000 | \$112,750 | No | Only one middle school. |
| | | | HIGH | \$95,093 | \$110,000 | \$112,750 | 1 | |
| High School | 12 | | LOW: | \$115,188 | | \$117,500 | No | Only one high school; |
| | | | HIGH | \$115,188 | | \$117,500 | | Elementary K-5 Principal salary range |
| Elementary | 12 | | LOW: | \$95,325 | \$92,729 | \$105,000 | No | |
| | | | HIGH | \$95,325 | \$105,000 | \$107,000 | | |
| Rockport | | | | | | | | |
| Elementary | 12 | | LOW: | \$92,870 | \$94,031 | | Yes | Wage |
| | | | HIGH | \$92,870 | \$94,031 | | | |
| 6-12 | 12 | | LOW: | \$107,844 | \$112,500 | \$114,150 | Yes | Wage |
| | | | HIGH | \$107,844 | \$112,500 | \$114,150 | | |
| Sandwich | | | | | | | | |
| K-12 | 12 | | LOW: | \$101,365 | \$101,365 | \$101,365 | Yes | High School Principal |
| | 12 | | HIGH | \$111,683 | \$111,683 | \$111,683 | | Receives 10% Sick Buyback |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|-------------|-----------------------|---------------------|------|-----------|-----------|------------|-------------------------|-------------------------------|
| Saugus | | | | | | | | |
| High School | 12 | | LOW: | \$110,989 | \$112,099 | \$112,099 | No | |
| | | | HIGH | \$110,989 | \$112,099 | \$112,099 | | |
| Elementary | 11/12 | | LOW: | \$87,419 | \$88,293 | \$88,293 | No | |
| | | | HIGH | \$99,357 | \$104,325 | \$104,325 | | |
| Middle | 12 | | LOW: | \$98,000 | \$98,980 | \$98,980 | No | |
| | | | HIGH | \$98,000 | \$98,980 | \$98,980 | | |
| Seekonk | | | | | | | | |
| K-12 | 12 | | LOW: | \$95,963 | \$99,841 | \$100,829 | No | |
| | | | HIGH | \$105,787 | \$110,061 | \$1,111,50 | | |
| Sharon | | | | | | | | |
| Middle | | <u></u> 215 | LOW: | \$110,693 | \$114,568 | \$120,786 | No | |
| | | | HIGH | \$110,693 | \$114,568 | \$120,786 | | |
| K-5 | | 215 | LOW: | \$103,905 | \$104,800 | \$98,500 | No | |
| | | | HIGH | \$117,000 | \$119,000 | \$101,546 | | |
| High School | | 225 | LOW: | \$115,012 | \$116,162 | \$118,485 | No | |
| | | | HIGH | \$115,012 | \$116,162 | \$118,485 | | |
| Shutesbury | | | | | | | | |
| | | <u></u> 215 | LOW: | | \$84,160 | | No | |
| | | | HIGH | | \$84,160 | | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | | Please Specify Differences |
|---------------------|-----------------------|---------------------|------|-----------|-----------|-----------|------|---|
| Smith Vocational Ag | | | | | | | | |
| High School | 12 | | LOW: | \$80,000 | \$80,800 | \$80,800 | No | |
| C | 12 | | HIGH | \$80,000 | \$80,800 | \$80,800 | 140 | |
| Somerset | | | | | | | | |
| High School | 12 | 210 | LOW: | \$97,391 | \$97,391 | | Yes | Individual contracts |
| | | | HIGH | \$97,391 | \$97,391 | | | |
| K-5 | 12 | 210 | LOW: | | \$91,850 | | Yes | individual contracts |
| | | | HIGH | | \$91,850 | | | |
| Middle | 12 | 210 | LOW: | \$91,980 | | | Yes | individual contract |
| | | | HIGH | \$91,980 | | | | Individual contracts individual contract individual contract differing salaries |
| Somerville | | | | | | | | |
| High School | | 205- | LOW: | | | \$87,800 | No | |
| | | 260 | HIGH | | | \$112,037 | • | |
| Elementary; Middle | 12 | | LOW: | | | \$87,800 | Yes | differing salaries |
| | | | HIGH | | | \$112,037 | | |
| South Hadley | | | | | | | | |
| | 12 | | LOW: | | | \$90,000 | No | |
| | | | HIGH | | | \$102,000 | | |
| South Middlesex RV | TSD | | | | | | | |
| High School | 12 | 260 | LOW: | \$120,000 | \$120,000 | \$120,000 |) No | |
| | | | HIGH | \$120,000 | \$120,000 | \$120,000 |) | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|------------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|-------------------------------|
| South Shore RVT | SD | | | | | | | |
| High School | 12 | | LOW: | | | \$105,000 | No | |
| | | | HIGH | | | \$105,000 | | |
| Southborough | | | | | | | | |
| PK-5 | | 213 | LOW: | \$109,431 | \$111,431 | \$124,950 | No | |
| | | | HIGH | \$122,500 | \$122,500 | \$125,000 | | |
| 6-8 | 10.5 | 225 | LOW: | \$96,000 | \$96,000 | \$109,920 | No | |
| | | | HIGH | \$96,000 | \$96,000 | \$109,920 | | |
| Southeastern RV1 | rsd . | | | | | | | |
| High School | 12 | | LOW: | \$106,078 | \$110,468 | \$110,468 | No | |
| | | | HIGH | \$121,232 | \$126,250 | \$126,250 | | |
| Southern Berkshi | re RSD | | | | | | | |
| PK-6 | 12 | 240 | LOW: | \$82,220 | \$84,275 | \$86,382 | No | |
| | | | HIGH | \$82,220 | \$84,275 | \$86,382 | | |
| 7-12 | | 260 | LOW: | \$93,497 | \$95,385 | \$97,770 | No | |
| | | | HIGH | \$93,497 | \$95,385 | \$97,770 | | |
| Southern Worces | ter County RVTSD | | | | | | | |
| High School | 12 | | LOW: | \$102,170 | \$105,235 | \$108,413 | No | |
| | | | HIGH | \$102,170 | \$105,235 | \$108,413 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|-------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|-------------------------------|
| Springfield | | | | | | | | |
| Middle | 12 | 260 | LOW: | \$85,000 | \$85,000 | \$89,250 | No | |
| | | | HIGH | \$110,000 | \$110,000 | \$115,500 | | |
| Elementary | 12 | 260 | LOW: | \$85,000 | \$85,000 | \$89,250 | No | |
| | | | HIGH | \$110,000 | \$110,000 | \$115,500 | | |
| High School | 12 | 260 | LOW: | \$85,000 | \$85,000 | \$89,250 | No | |
| | | | HIGH | \$110,000 | \$110,000 | \$115,500 | | |
| Stoneham | | | | | | | | |
| Elementary | | 205 | LOW: | | | \$95,420 | No | |
| | | | HIGH | | | \$106,354 | | |
| High School | 12 | | LOW: | | | \$110,570 | No | |
| | | | HIGH | | | \$110,570 | | |
| Middle | 12 | | LOW: | | | \$104,615 | No | |
| | | | HIGH | | | \$104,615 | | |
| Sunderland | | | | | | | | |
| PK-6 | 12 | | LOW: | \$75,000 | \$81,370 | \$82,997 | No | |
| | | | HIGH | \$75,000 | \$81,370 | \$82,997 | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|----------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|---|
| Tantasqua | | | | | | | | |
| Middle; High | 12 | | LOW: | \$96,900 | \$97,000 | \$98,838 | No | |
| | | | HIGH | \$109,416 | \$111,057 | \$112,000 | | |
| PK-6 | 12 | | LOW: | \$81,400 | \$83,076 | \$85,672 | No | |
| | | | HIGH | \$101,779 | \$104,832 | \$107,977 | | |
| Tewksbury | | | | | | | | |
| PK-6 | | <u></u> 215- | LOW: | \$92,776 | \$94,632 | \$91,070 | Yes | All principals have their own individual contract |
| | | 225 | HIGH | \$93,156 | \$98,058 | \$98,058 | | |
| 7-8 | | 225 | LOW: | \$95,440 | \$99,440 | \$100,440 | N/A | |
| | | | HIGH | \$95,440 | \$99,440 | \$100,440 | | |
| High School | | 225 | LOW: | \$108,681 | \$108,681 | \$109,081 | N/A | |
| | | | HIGH | \$108,681 | \$108,681 | \$109,081 | | |
| Triton | | | | | | | | |
| Elementary | 12 | | LOW: | \$90,640 | | | Yes | 1 out of 3 principals has |
| | | | HIGH | \$99,216 | | | | 1000 travel |
| Middle | 12 | | LOW: | \$98,800 | | | No | |
| | | | HIGH | \$98,800 | | | | |
| High School 12 | 12 | | LOW: | \$112,320 | | | No | |
| | | | HIGH | \$112,320 | | | | |
| riigii concor | | | | | | | INO | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|--------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|--|
| Tyngsborough | | | | | | | | |
| Middle; High | | 210 | LOW: | \$108,903 | \$110,403 | | Yes | MS/HS Principal Receives |
| | | - | HIGH | \$108,903 | \$110,403 | | | stipend of \$1500 for supervising 2 buildings |
| K-5 | | 210 | LOW: | \$88,953 | \$93,810 | | No | |
| | | | HIGH | \$88,953 | \$93,810 | | | |
| Uxbridge | | | | | | | | |
| Middle | 12 | <u></u> | LOW: | \$89,960 | \$92,658 | \$95,000 | Yes | Salaries based on |
| | | | HIGH | \$89,960 | \$92,658 | \$95,000 | | experience & longevity. |
| High School | 12 | | LOW: | | \$106,090 | | Yes | Salaries based on |
| | | | HIGH | | \$106,090 | | | experience & longevity |
| Elementary | 12 | | LOW: | \$91,182 | \$96,000 | \$90,000 | Yes | Salaries based on |
| | | | HIGH | \$91,182 | \$96,000 | \$90,000 | | experience & longevity. |
| Waltham | | | | | | | | |
| Elementary | | 210 | LOW: | \$91,000 | \$93,000 | \$93,000 | No | |
| | | | HIGH | \$99,317 | \$100,417 | \$100,417 | 7 | |
| Middle | | 210 | LOW: | \$100,745 | \$102,020 | \$102,020 |) No | |
| | | - | HIGH | \$101,508 | \$104,660 | \$104,660 | | |
| | | | | | | | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|-------------------------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|---|
| Wareham | | | | | | | | |
| Elementary | 12 | 248 | LOW: | \$90,000 | \$90,000 | \$91,800 | Yes | Sick Leave & Days |
| | | | HIGH | \$109,000 | \$109,300 | \$110,300 | | Accumulated; Vacation Days & Pay for Unused; Course Reimbursement |
| 9-12 | 12 | 248 | LOW: | \$90,000 | \$90,000 | \$91,800 | Yes | Sick Leave & Days |
| | | | HIGH | \$109,000 | \$109,300 | \$110,300 | | Accumulated; Vacation Days & Pay for Unused; Course Reimbursement |
| Middle | 12 | 248 | LOW: | \$90,000 | \$90,000 | \$91,800 | Yes | Sick Leave & Days |
| | | | HIGH | \$109,000 | \$109,300 | \$110,300 | | Accumulated; Vacation Days & Pay for Unused; Course Reimbursement |
| Elementary | 12 | 248 | LOW: | \$90,000 | \$90,000 | \$91,800 | Yes | Sick Leave & Days |
| | | | HIGH | \$109,000 | \$109,300 | \$110,300 | 100 | Accumulated; Vacation Days & Pay for Unused; Course Reimbursement |
| - 7-12 ₁ | 12 | 248 | LOW: | \$90,000 | \$90,000 | \$91,800 | Yes | Sick Leave & Days |
| | - 12 | 0 | HIGH | \$109,000 | \$109,300 | \$110,300 | | Accumulated; Vacation Days & Pay for Unused; Course Reimbursement |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | Please Specify Differences |
|--------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|-------------------------------|
| Wayland | | | | | | | | |
| High School | 12 | | LOW: | \$130,000 | \$133,923 | \$137,291 | No | |
| | | | HIGH | \$130,000 | \$133,923 | \$137,291 | | |
| Middle | 12 | | LOW: | \$134,570 | \$120,000 | \$123,018 | No | |
| | | | HIGH | \$134,570 | \$120,000 | \$120,000 | | |
| Elementary | 12 | | LOW: | \$99,672 | \$102,764 | \$105,350 | No | |
| | | | HIGH | \$107,138 | \$110,352 | \$113,127 | | |
| Kindergarten | 12 | | LOW: | \$99,672 | \$79,961 | \$84,925 | No | |
| | | | HIGH | \$99,672 | \$79,961 | \$84,925 | | |
| Webster | | | | | | | | |
| Middle; High | 11 | | LOW: | \$112,039 | \$115,960 | \$120,598 | No | |
| | | | HIGH | \$112,039 | \$115,960 | \$120,598 | | |
| Wellesley | | | | | | | | |
| K-5 | | 224 | LOW: | | | \$113,046 | No | |
| | | | HIGH | | | \$129,692 | | |
| Middle; High | | 224 | LOW: | | | \$124,896 | No | |
| | | | HIGH | | | \$142,035 | | |
| | | | | | | | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|------------------|-----------------------|---------------------|------|-----------|-----------|-----------|-------------------------|-------------|
| West Bridgewater | | | | | | | | |
| PK-3; 4-6 | 12 | | LOW: | \$87,860 | \$90,000 | \$93,000 | No | |
| | | | HIGH | \$107,289 | \$109,289 | \$109,513 | | |
| 7-12 | 12 | | LOW: | | \$102,000 | \$104,040 | No | |
| | | | HIGH | | \$102,000 | \$104,040 | | |
| West Boylston | | | | | | | | |
| 4-6 | 12 | | LOW: | | \$114,000 | \$116,000 | No | |
| | | | HIGH | | \$114,000 | \$116,000 | | |
| 7-8, 9-12 | 12 | | LOW: | \$114,150 | \$110,620 | \$113,275 | Yes | Salary Only |
| | | | HIGH | \$120,000 | \$120,800 | \$122,615 | | |
| К-3 | 12 | | LOW: | | \$90,000 | \$94,000 | Yes | Salary Only |
| | | | HIGH | | \$105,000 | \$107,000 | | |
| High School | 12 | | LOW: | | | | No | |
| | | | HIGH | | | | | |
| Westfield | | | | | | | | |
| Middle | 12 | | LOW: | | | | No | |
| | | | HIGH | | | | | |

| | Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | | Please Specify Differences |
|-------------|-----------------------|---------------------|------|-----------|-----------|-----------|-----|-------------------------------|
| Weston | | | | | | | | |
| 4-5 | 12 | | LOW: | \$120,560 | \$121,960 | \$124,704 | No | |
| | | | HIGH | \$120,560 | \$121,960 | \$124,704 | | |
| K-3 W | 12 | | LOW: | \$127,710 | \$127,710 | \$132,322 | Yes | Long term disability |
| | | | HIGH | \$127,710 | \$127,710 | \$132,322 | | insurance |
| K-3 C | 12 | | LOW: | \$120,560 | \$115,000 | \$117,588 | 110 | |
| | | | HIGH | \$120,560 | \$115,000 | \$117,588 | | |
| High School | 12 | | LOW: | \$134,550 | \$134,550 | \$138,804 | 110 | |
| | | | HIGH | \$134,550 | \$134,550 | \$138,804 | | |
| Middle | 12 | | LOW: | \$127,305 | \$127,305 | \$131,908 | No | |
| | | | HIGH | \$127,305 | \$127,305 | \$131,908 | | |
| Westport | | | | | | | | |
| K-12 | | 235 | LOW: | \$87,743 | \$92,000 | \$75,512 | No | |
| | | | HIGH | \$90,375 | \$95,000 | \$95,000 | | |
| Westwood | | | | | | | | |
| Middle | 12 | | LOW: | | | \$107,180 | No | |
| | | | HIGH | | | \$125,258 | | |
| Elementary | 12 | | LOW: | | | \$109,833 | No | |
| | | | HIGH | | | \$118,105 | | |
| High School | 12 | | LOW: | | | \$139,898 | No | |
| | | | HIGH | | | \$145,550 | | |

| \$110,000 \$110,000 \$110,000 | 140 | |
|-------------------------------------|--|--|
| \$110,000 | 140 | |
| | | |
| \$110 000 | | |
| \$110,000 | 100 | Individual contract for middle school principals |
| \$110,000 | | |
| \$110,000 | 110 | |
| \$110,000 | | |
| \$110,000 | Yes | Individual contract |
| \$110,000 | | |
| | | |
| \$83,130 | No | |
| \$83,130 | | |
| | | |
| \$99,730 | No | |
| \$112,151 | | |
| \$99,730 | No | |
| \$112,151 | | |
| | \$110,000 \$110,000 \$110,000 \$110,000 \$110,000 \$83,130 \$83,130 \$99,730 \$112,151 \$99,730 | \$110,000 \$110,000 No \$110,000 \$110,000 \$110,000 Yes \$110,000 \$83,130 No \$83,130 No \$112,151 \$99,730 No |

| Work Year (Months) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|-----------------------|---------------------|-------------------------|--|--|---|---|-----|
| SD | | | | | | | |
| | <u></u> 211 | LOW: | \$101,532 | | \$99,730 | No | |
| | | HIGH | \$104,578 | | \$112,151 | | |
| | 211 | LOW: | \$101,532 | | \$99,730 | No | |
| | | HIGH | \$104,578 | | \$112,151 | | |
| | | | | | | | |
| 12 | | LOW: | | \$119,500 | \$121,890 | No | |
| | | HIGH | | \$119,500 | \$121,890 | | |
| | | | | | | | |
| | 260 | LOW: | \$98,936 | \$101,385 | \$103,920 | No | |
| | | HIGH | \$98,936 | \$101,385 | \$103,920 | | |
| | 260 | LOW: | \$105,945 | \$112,000 | \$113,120 | No | |
| | | HIGH | \$105,945 | \$112,000 | \$113,120 | | |
| | 215 | LOW: | \$85,796 | \$88,370 | \$91,021 | Yes | |
| | | HIGH | \$87,433 | \$89,822 | \$92,516 | | |
| | 215 | LOW: | \$86,300 | \$88,365 | \$88,000 | No | |
| | - | HIGH | \$98,913 | \$101,385 | \$103,920 | | |
| | (Months) | 211 211 12 260 | 211 LOW: HIGH 211 LOW: HIGH 12 LOW: HIGH 260 LOW: HIGH 215 LOW: HIGH LOW: LOW: LOW: LOW: LOW: LOW: LOW: LOW | 211 LOW: \$101,532 HIGH \$104,578 211 LOW: \$101,532 HIGH \$104,578 12 LOW: HIGH 260 LOW: \$98,936 HIGH \$98,936 260 LOW: \$105,945 HIGH \$105,945 HIGH \$105,945 HIGH \$87,433 215 LOW: \$86,300 | 211 LOW: \$101,532 HIGH \$104,578 211 LOW: \$101,532 HIGH \$104,578 12 LOW: \$119,500 HIGH \$119,500 260 LOW: \$98,936 \$101,385 HIGH \$98,936 \$101,385 260 LOW: \$105,945 \$112,000 HIGH \$105,945 \$112,000 215 LOW: \$85,796 \$88,370 HIGH \$87,433 \$89,822 215 LOW: \$86,300 \$88,365 | 211 LOW: \$101,532 \$99,730 HIGH \$104,578 \$112,151 211 LOW: \$101,532 \$99,730 HIGH \$104,578 \$112,151 12 LOW: \$101,532 \$99,730 HIGH \$104,578 \$112,151 12 LOW: \$119,500 \$121,890 HIGH \$119,500 \$121,890 HIGH \$98,936 \$101,385 \$103,920 HIGH \$98,936 \$101,385 \$103,920 HIGH \$98,936 \$101,385 \$103,920 HIGH \$105,945 \$112,000 \$113,120 HIGH \$105,945 \$112,000 \$113,120 HIGH \$105,945 \$112,000 \$113,120 HIGH \$105,945 \$112,000 \$113,120 HIGH \$87,433 \$89,822 \$92,516 HIGH \$87,433 \$89,822 \$92,516 LOW: \$86,300 \$88,365 \$88,000 | 211 |

| | | rk Year onths) | Work Year (Days) | | FY10 | FY11 | FY12 | Differences in Contract | |
|-------------|----------|-------------------|---------------------|-------------|-----------|---------------------|-----------|-------------------------|---------------------------|
| Winchester | | | | | | | | | |
| High School | 12 | | | LOW: | \$115,000 | \$118,000 | \$120,000 | No | One High School principal |
| | | | | HIGH | \$115,000 | \$118,000 | \$120,000 | | |
| Middle | 12 | | | LOW: | \$105,000 | \$105,000 | \$105,000 | No | |
| | | | | HIGH | \$115,000 | \$118,000 | \$115,000 | | |
| Elementary | | | 214 | LOW: | \$98,000 | \$98,000 | \$98,000 | No | |
| | _ | | | HIGH | \$107,000 | \$107,000 | \$109,000 | | |
| AVERAGE: | 10 Low: | \$100,000 | 11 Low: | \$100,707 | | 12 Low: \$1 | 02,449 | | |
| | 10 High: | \$103,772 | 11 High | : \$105,331 | | 12 High: \$1 | 11,696 | | |